

## Case Study

### **Job Title: Managing Director**

Client Microgeneration installer

Following the departure of the previous MD, itecopeople worked closely with the chairman to understand the changing nature of the business and the different traits required from the new MD.

This was a transitional stage for the business and it was decided that the best approach would be to run a search process for an interim managing director with specific skills for that period in time.

Retained on an exclusive and confidential basis we ran the search process to an agreed SLA, working to pre-determined interview dates and other key milestones.

An appointment was made on time and to budget although the client had difficulty in selecting a preferred candidate, commenting they would hire all three if they had the choice.